



SURPLUS ELECTRONIC COMPONENT SPECIALISTS

Elcom Components is a leading electronic component distributor. Located in Oregon, home of the "Silicon Forest", Elcom is committed to providing our customers with the broadest range of services, with the flexibility to match our customers' individual needs.

Being a major player in worldwide component sales, we aggressively seek new avenues of component procurement. Our biggest contributor...OEM / CEM surplus. We offer several programs that can turn your un-needed inventories into

\$ REVENUE \$



With years of experience of accurately managing our own inventories, we bring the expertise required to effectively assist you with managing yours. And, by providing our customers with market insight, they are better informed to make the choice decisions.



Take a look at the base programs we have to offer:

- Line Item Purchasing
- Lot Purchasing
- Federal Tax Credit *
- Consignment *
- Recycling/Asset Recovery
- Certified Destruction *



[* Additional information below](#)

FEDERAL TAX CREDIT

Receive a **DOUBLE TAX WRITE-OFF** by donating your excess inventory may seem too good to be true, but many successful corporations receive it every year. Under the 170(e) law, you may deduct not only the base cost of your inventory, but one half of your potential profit (limited to double the cost) when you donate it to a qualified not-for-profit organization.

Elcom's non-profit affiliate accepts bulk shipments of excess inventory and redistributes it to other companies, mainly not-for-profit organizations, in smaller quantities that suit their need. There is *NO CHARGE* to the donor for this service. Our affiliate qualifies as a 501(c)(3) and is certified to accept items under article 170 of the IRS code.

Consider the benefits of donating your excess inventory:

- Up to a **DOUBLE TAX WRITE-OFF**. Many companies net more cash in saved taxes than can be realized by liquidation.
- Increase *Inventory Turns* and decrease *Days Cost of Goods Sold in Inventory* by purging non-moving products
- Protect the *value* of your product – avoid liquidation and “fire sale” pricing
- Avoid storage & disposal fees
- No cherry picking –all types of merchandise, *INCLUDING SECONDS and PARTS & RETURNS* are accepted
- Over 10 years experience handling corporate inventory and asset donations



CONSIGNMENT

- We arrange for the shipment of your materials to our warehouse.
- We re-inventory your product for accuracy.
- All product is bar code labeled and stocked in assigned locations
- We record and report all sales of your company's product
- We return a percentage of the sales generated by your company's materials.
- Program is easily established and maintained.
- This contractual agreement allows you full audit privileges of sales and inventory records related to your company's products.



CERTIFIED DESTRUCTION

- We arrange for your products to be shipped to our warehouse
- Separation parameters are established to determine proprietary/non-proprietary products
- Products are destroyed by approved methods (depends on product size)
- A Certificate of Destruction is issued to you



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